

# Serigala Berbulu Domba: Peran Moderasi Motivasi Kebermaknaan pada Hubungan Kepribadian Gelap dan Pengorbanan Diri = A Wolf in Sheep's Clothing: The Moderating Role of Quest for Significance on The Relationship Between Dark Tetrad Personality and Self-Sacrifice

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## Abstrak

Penelitian ini menguji hubungan antara traits kepribadian gelap (Machiavellianisme, narsisme, psikopati, dan sadisme) dan motivasi kebermaknaan dalam memprediksi intensi pengorban diri (normatif dan non-normatif). Riset meta-analisis menunjukkan bahwa kepribadian gelap merupakan faktor signifikan yang penting terkait dengan pengorbanan diri. Studi dilakukan kepada 270 partisipan yang merupakan warga negara Indonesia berusia 18 tahun ke atas. Setelah melakukan skrining uji atensi, diperoleh 172 partisipan (Musia = 24,87, SDusia = 4,77; 58,72% perempuan) yang datanya dapat diolah untuk analisis. Hasil analisis Pearson Correlation menunjukkan adanya hubungan positif yang signifikan antara Machiavellianisme dan narsisme pada pengorbanan diri normatif. Sedangkan, masing-masing trait kepribadian gelap, yaitu Machiavellianisme, narsisme, psikopati, dan sadisme juga berkorelasi signifikan dengan pengorbanan diri non-normatif. Sementara itu, hasil analisis regresi PROCESS Model 1 Hayes menunjukkan bahwa motivasi kebermaknaan memoderasi trait Machiavellianisme dan narsisme dengan pengorbanan normatif. Sedangkan, pada pengorbanan diri non-normatif, motivasi kebermaknaan memoderasi hubungan trait Machiavellianisme dan sadisme secara signifikan.

.....This study examines the relationship between dark personality traits (Machiavellianism, narcissism, psychopathy, and sadism) and significance quest in predicting self-sacrifice intention (normative and non-normative). Meta-analytic research indicates that dark personalities is a significant and important factor related to self-sacrifice. The study was conducted on 270 participants who are Indonesian citizens aged 18 years and over. After carrying out the attention check test, 172 participants (Mage = 24.87, SDage = 4.77; 58.72% females) were obtained whose data could be processed for analysis. The results of the Pearson Correlation analysis showed that there is a significant positive relationship between Machiavellianism and narcissism on normative self-sacrifice. Meanwhile, each of the dark personality traits, namely Machiavellianism, narcissism, psychopathy, and sadism are also significantly correlated with non-normative self-sacrifice. Meanwhile, the Hayes PROCESS Model 1 regression analysis results showed that meaningfulness motivation moderated Machiavellianism and narcissism with normative sacrifices. Whereas in non-normative self-sacrifice, significance quest significantly moderated the relationship between Machiavellianism and sadism.