

## The incredible payback: innovative sourcing solutions that deliver extraordinary results

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### Abstrak

Great companies save money every day, now every organization can realise "The Incredible Payback"! The authors of the acclaimed "The Purchasing Machine" deliver an eye-opening look at the power of supply management, presenting success stories from best-of-the-best procurement organizations like Honda, Delphi, John Deere, and others. This book presents an all-new supply chain best practice: Spend Management, and also demonstrates how procurement strategy is a key factor in bottom line results.