

# Dinamika hubungan perdagangan Indonesia Jerman 2009-2014 = Dynamics of Indonesia Germany trade relations 2009-2014

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## Abstrak

### **<b>ABSTRAK</b><br>**

Tesis ini membahas mengenai Dinamika Hubungan Perdagangan Indonesia- Jerman 2009-2014. Hubungan perdagangan Indonesia terhadap Jerman pada periode 2009-2014 mengalami defisit. Defisit perdagangan tersebut disebabkan oleh faktor internal dan eksternal Indonesia seperti: perbedaan jenis produksi kedua negara yang mempengaruhi nilai dari produk masing-masing negara, perbedaan jumlah yang dieksport dan diimpor, munculnya pemain baru yang memiliki komoditi yang sama dengan Indonesia, produk Indonesia tidak didukung oleh sertifikat dan kualitas standar Jerman. Tesis ini akan fokus pada pertanyaan bagaimana hubungan bilateral Indonesia-Jerman tetap bertahan padahal hubungan perdagangan Indonesia terhadap Jerman terus mengalami defisit. Tesis ini menggunakan metode penelitian kualitatif dengan desain deskriptif. Hasil temuan

dalam tesis ini mengungkapkan bahwa hubungan bilateral kedua negara tetap bertahan disebabkan besarnya kepentingan Indonesia terhadap Jerman dalam bidang non perdagangan. Kepentingan Indonesia tersebut antara lain: pengaruh Jerman dalam dunia internasional yang dapat berdampak positif bagi Indonesia (market), kebijakan Jerman akan penghapusan utang Indonesia (debt swap), serta bantuan dalam berbagai bidang dan investasi Jerman bagi Indonesia.

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### **<b>ABSTRACT</b><br>**

This thesis is about the dynamics of Indonesian-German Trade Relations 2009- 2014. Indonesian trade relations to Germany in the period 2009-2014 deficit. The trade deficit is caused by Indonesian internal and external factors, such as: differences in the type of production between two countries that affect the value of the product of each country, differences in the number of exported and imported, some new players who have the same commodity with Indonesia,

Indonesian products are not supported by German certificates and quality standards. This thesis will focus on the question how Indonesian-German bilateral relationship persisted even though Indonesian to German trade relations continue deficit. This thesis uses qualitative research methods with a descriptive design. The findings in this thesis revealed that bilateral relations remained due to the magnitude of the interests of Indonesia to Germany in the field of non-trading. Indonesian interests include: Germany influence in the international world that can have a positive impact for Indonesia (market), the German policy will Indonesian debt relief (debt swap), as well as assistance in various fields and the German investment for Indonesia.